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Financial Reporting Software Provided AccuFund Honors Highest Performing Resellers with Partner Leadership Awards

Past Year Sales Leaders for AccuFund's Accounting and Financial Management Solutions Recognized at AccuFund's Annual Reseller Meeting Held March 22-24, 2014

Needham, MA – April 1, 2014 – AccuFund, Inc., provider of financial reporting and accounting software for non-profit, municipal and government organizations, today announced the recipients of its annual Partner Leadership Awards for sales and marketing success in the previous year. Presented at a special dinner during AccuFund's annual reseller meeting, held March 22 – 24, the awards recognize the volume sales leaders for the AccuFund Accounting Suite and the AccuFund Representative Payee product.

AccuFund bestowed Partner Leadership awards for overall volume sales leadership, volume sales leadership in the government and non-profit sectors, volume leadership in online and add-on sales, volume leadership in sales of Representative Payee, and for customer installation and support excellence.

The 2013 AccuFund Partner Leadership award recipients were as follows:

- Mountaineer Computer Systems, volume sales leader overall and volume leader in government sector sales;
- NFP Technology, volume leader in non-profit sales;
- Binnacle Technology Solutions, volume leader in online sales;
- Computer Works NFP Solutions, volume leader in add-on sales;
- Inventive Software Systems, volume leader in Representative Payee sales; and
- BlumShapiro, leader in installation and support excellence.

“We are privileged to partner with the leading valued-added resellers in the non-profit and government sectors,” said Peter Stam, president of AccuFund, Inc. “Our resellers work hard to meet customers’ financial management needs and help them save time and reduce costs by bringing them the best solutions for simplifying day-to-day accounting tasks and other money matters. Our resellers are instrumental in driving not only sales but the success of AccuFund. For that reason, we thank and honor them with these Partner Leadership awards.”

“We have been proud to receive an AccuFund Partner Leadership Award in the past and consider it an honor to once again receive this tribute and acknowledgement of our sales achievement,” said Jeff Feamster, Mountaineer Computer Systems. “We have been selling the AccuFund Accounting Suite since its introduction in 2001 and find both the product and the company very easy to work with. AccuFund provides tremendous marketing, product information, and technical support, making our partnership one that has been mutually beneficial.”

“We are thrilled to receive this recognition from AccuFund for our sales efforts in support of the AccuFund Accounting Suite,” said Jim Gifford, NFP Technologies. “Nonprofits need technology solutions that are not only cost-effective but will enable them to simplify tasks and provide them with conveniences that allow them to focus on their mission. AccuFund is focused on developing and delivering an accounting product that is geared to the specific and always-evolving requirements of nonprofits, which makes the AccuFund Accounting Suite an easy product to sell and support.”

The AccuFund reseller meeting was held March 22 -24, 2014 at the Embassy Suites Hotel Lakefront in Chicago, IL. In addition to the presentation of the AccuFund Partner Leadership awards, the meeting provided attendees with technical updates, training on new software, and sales techniques.

About AccuFund

AccuFund, Inc. provides scalable cloud and on-premise accounting software systems to nonprofit organizations and government agencies. AccuFund’s products are available exclusively through Value Added Resellers (VARs) located throughout the United States. The VARs provide AccuFund’s customers with cost-effective onsite training and installation assistance.

For more information, call 877-872-2228, email peters@accufund.com or visit www.accufund.com.

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